

# WE'RE HIRING!

Position: **RELATIONSHIP MANAGER  
COMMERCIAL & CORPORATE  
BANKING**

Location: **HEAD OFFICE BRANCH**

**BRED**  
BANK

CAMBODIA

**The smarter  
way to bank.**



**Join the smarter banking team.**

## Key responsibilities

- Strong focus on business development, relationship building and networking
- Market products and solutions to increase lending, deposits and cross-selling opportunities
- Ensure quality of loan portfolio through sound credit assessment and monitoring
- Prepare sales and marketing statements and reports for the bank's management team
- Identify and understand customers' needs and recommend appropriate products and services

## Required competencies

- Financial, analytical and credit background
- Outgoing personality, confidence and ability to work under pressure to tight deadlines
- Minimum three years' experience in a business lending environment with proven experience of sales and relationship building and with preparing credit proposals
- Autonomous, proactive, solution-oriented and a team-player
- Excellence level of English and Khmer communication
- Sound knowledge of trends in the industry and external environment

## How to apply

Please send your up-to-date resumé, a copy of your Cambodian ID card and a recent passport size (4x6) photograph to: BRED Bank (Cambodia) Plc. No. 30, Preah Norodom Boulevard Sangkat Phsar Thmey 3, Khan Daun Penh, Phnom Penh. Alternatively, email [hr@bredcambodia.com](mailto:hr@bredcambodia.com).

## Deadline

23 May 2021. For additional information, please visit: [www.bredcambodia.com](http://www.bredcambodia.com)  
**(All applications will be treated with the strictest confidentiality.)**