

BE A PART OF THE ONLY EUROPEAN BANK IN CAMBODIA

Position: **Senior Relationship Manager**

Location: **Phnom Penh**

Key Responsibilities:

- Strong focus on business development, relationship building and networking
- Market products and solutions to increase team lending, deposit and cross-sell opportunity.
- Identify and understand customers' needs and recommend appropriate financial products/services
- Extensively accountable on the delegated business portfolio from Head of Commercial Banking to ensure quality of loan portfolio through sound credit assessment and monitoring.
- Prepare sales and marketing statements and reports for the top management of the bank
- Promote team engagement environment and capacity thought coaching and extra trainings
- Lead and initiate the process improvement whilst maintaining the risk standard
- Review and share work on operational process to allow convenient and on-time accessibility from clients and team

Required Education & Experience :

- Financial background, analytical and credit background
- Outgoing personality, confidence, and ability to work under pressure and tight deadline
- Minimum 3-year management experience in corporate, business lending with proven experience both sale/relationship as well as credit proposal.
- Autonomous, pro-active, solution-oriented and a team-player
- Leadership, decision making and commercial awareness
- Excellence level of English/Khmer communication, French/Chinese language is a plus.
- Sound knowledge to industry and external environment trend and outlook

How to apply:

Interested candidates is welcomed to send your last updated resume, a copy of Cambodian ID card and a recent passport size (4x6) photograph to the following:

BRED Bank (Cambodia) Plc.

No. 30, Preah Norodom Boulevard Sangkat Phsar Thmey 3, Khan Daun Penh, Phnom Penh. Or email us at hr@bredcambodia.com

Deadline:

09-June-19 For additional information, please visit: www.bredcambodia.com

(All applications will be treated in strict confidentiality)



Start | *Grow*
WITH BRED | WITH BRED

ABOUT BRED BANK CAMBODIA:

BRED Bank Cambodia is a subsidiary of BRED Banque Populaire, a member of the BPCE Group, the 2nd largest banking group in France, serving more than 31.2 million customers, employing more than 100,000 people worldwide, and counting 9 million cooperative shareholders.

Our objective is to close a gap and offer Cambodian people a trustful interlocutor with who to talk freely about their projects and ambitions. What matters to us is how we can serve you and hope you grow. Start with BRED, Grow with BRED. For more information visit www.bredcambodia.com

ADDRESS:

#30, Preah Norodom Boulevard Sangkat Phsar Thmey 3, Khan Daun Penh, Phnom Penh

OPERATING HOURS:

Open 7/7 from Monday to Sunday: 8:00am - 8:00pm